**RV Sales Consultant**

**Harris Oceanside RV Sales & Consignment**

**Full Time**

A division of Harris Oceanside Chevrolet Buick GMC Ltd., Parksville, BC, CA

**RV Sales Consultant**

*At Harris Oceanside we love the RV business, we care about our great customers and our great staff.*

*We are building a culture of excellence and aspire to be the best in the business. We recognize that to be successful we need the great people. We aim to be the destination for top talent and are committed to hiring the best people to curate exceptional experiences for our customers. We strive to provide our employees with meaningful and challenging work, an engaging and collaborative environment.*  
  
**We Offer**  
  
• Competitive market pay plan   
• Monthly bonus programs  
• Comprehensive benefit program  
• Opportunity to be part of an exciting, growing business!  
  
**Your Opportunity**  
  
If the following traits describe you, then we want to hear from you!  
  
• Strong Work Ethic  
• Driven

• Empathetic  
• Confident  
• Enthusiastic  
• Honest  
• Competitive  
• Tenacious

**Harris Oceanside RV Sales & Consignment is a division of Harris Oceanside Chevrolet Buick GMC Ltd. and part of the Harris Auto Group. HarrisAuto Group has been operating on Vancouver Island for more than 50 years. We proudly** serve Vancouver Island and surrounding area. We are looking to grow our already incredible sales team. As part of the sales team, reporting to the Sales Manager and Managing Partner, you will be responsible for working with our valued clients with the goal of successfully matching them with recreational vehicles.

**Your Key Responsibilities**  
  
• Sell RV’s

• Procure RV’s on a regular and on-going basis by contacting RV owners and convince them to let us sell their RV for them

• Be empathetic to the client’s needs, wants and concerns.  
• Be patient and guide clients through a thorough buying process supported by our established sales framework.  
• Enhance the customer experience by demonstrating the vehicles features and when applicable, conduct a test drive.  
• Meet sales goals and objectives as outlined by management.  
• Create an experience for every customer.  
• Assist the sales team in ensuring the lot is optimally merchandised to maximize sales.

• Must eventually get Vehicle Sales Authority License.  
  
**Your Capabilities and Credentials**   
  
• A strong work ethic

• Previous sales experience

• Friendly and a good communicator  
• Ability to think like a customer, to provide the best possible sales experience.  
• Excellent verbal and written communication skills coupled with excellent negation and presentation abilities.   
• Ability to work independently in a dealership environment as well as be part of a team.  
• A person of high integrity who is trusted by others and consistently honours their commitments.  
• Intermediate level computer skills   
• Must possess a valid driver's license and have a safe driving history.  
  
**Apply Now!**  
  
To apply, please submit your resume and cover letter to:

[gary.depape@harrisauto.ca](mailto:gary.depape@harrisauto.ca)